

For Immediate Release

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Multi-unit Owner, Billy Wagner, garners awards from Brightway Insurance for 2016 achievements
- Chris Huebener distinguishes himself as the top Producer in the Brightway system, while two employees snag the coveted Employee of the Year title -

JACKSONVILLE, Fla. (Jan. 18, 2017) — Brightway Insurance, the nation’s seventh largest privately held Personal Lines insurance agency, presented Billy Wagner, Owner of [Brightway, Ponte Vedra Beach](#) and [Brightway, Deland](#), with the *2016 Multi-Line Award*. Brightway honors the Agency Owner with the highest year-end Home and Auto Multi-Line Customer count with this award. Of all Brightway offices located in 12 states across the U.S., Wagner had the highest policy count in 2016. He was one of the first people to open a Brightway Agency when he opened his store in Ponte Vedra Beach, Fla., in 2008. In 2015, he opened his office in Deland, Fla.

Additionally, Wagner took home the *2016 Commercial Award* for selling the most new Commercial policies in 2016. Brightway’s leadership team presented the awards to Wagner during the company’s annual Awards Celebration held Friday, Jan. 13, 2017, at the Hilton Bonnet Creek in Orlando, Fla.

“Billy is one of the first Agency Owners at Brightway and is a valuable asset as we grow and seek more ways to better support our Agency Owners. We’re pleased to present him with the Multi-Line and Commercial awards,” said Brightway Founder and Chairman, David Miller.

Chris Huebener, who has been with Brightway, Ponte Vedra Beach since the agency opened, earned the top award a Producer can achieve, the *2016 \$2 Million Producer Award*, for selling nearly \$2.5 million in written premium in 2016.

Timothy Yarbrough from [Brightway, Fernandina Beach](#) earned the *\$1 Million Producer Award* at the awards banquet for selling nearly \$1.1 million in written premium last year.

Danny Sands, Co-Agency Owner of [Brightway, The Rhodes-Sands Agency](#) in Jacksonville, earned the *2016 Life Sales Award* for selling the most new Life policies in 2016.

In addition to awarding Agency Owners and their top performers, Brightway named two Employees of the Year from its Home Office in Jacksonville. Kayla Marlow is a Commercial Lines Customer Service Representative who has been with Brightway five years. Frezel DuRant II is a Corporate Sales Agent in the Service Center who has been with Brightway two years. Both Employees of the Year have exhibited Brightway’s Core Values of Smart, Accountable and Trustworthy.

“We’re thrilled to attract talented and dedicated people to Brightway, and to celebrate their accomplishments. Congratulations to Billy, Chris, Timothy, Danny, Frezel and Kayla for their outstanding achievements in 2016. We’re glad they’re a part of the Brightway family that sets out to help everyone achieve their personal potential,” said Brightway President, Talman Howard.

Brightway Agency Owners enjoy support from a team of insurance professionals in customer service, carrier relationships, marketing, accounting and technology, which frees up their time to focus on leveraging the broadest possible selection of insurance companies to meet each customer's unique needs. As a result, Brightway agencies consistently outsell other agencies two to one.

About Brightway Insurance

Brightway Insurance is a national property/casualty insurance retailer selling through a network of franchised independent agencies throughout the country. With more than \$437 million in annualized premium written, the company is the nation's seventh largest privately held Personal Lines independent insurance agency.

Brightway began franchising operations in 2008 and has since grown to more than 700 people in 12 states serving customers in all 50 states. [Forbes](#) has recognized the company as America's No. 1 Franchise to Buy. Additionally, the company was named a top franchise three years in a row by [Entrepreneur](#) magazine and one of the fastest-growing private companies in America nine consecutive years by [Inc. 5000](#). People wishing to learn more about Agency Ownership with Brightway may visit [BrightwayDifference.com](#) and find us on [LinkedIn](#). Consumers seeking a better insurance buying experience may visit [Brightway.com](#), and find us on [Facebook](#).

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